

Life Qualification Buy-in Charts

P&C Only Qualification Buy-in Charts

	Increase in Property/Casualty Premium	First-Year Life Company Policies and Commission Credit Per Couple									
		12 Policies \$20,000	12 Policies \$18,000	12 Policies \$16,000	12 Policies \$14,000	12 Policies \$12,000	12 Policies \$10,000	12 Policies \$8,000	12 Policies \$6,000	12 Policies \$4,000	12 Policies \$2,000
340,000	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE
335,000	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	10
330,000	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	20	185
325,000	FREE	FREE	FREE	FREE	FREE	FREE	FREE	30	195	360	
320,000	FREE	FREE	FREE	FREE	FREE	FREE	40	205	370	535	
315,000	FREE	FREE	FREE	FREE	FREE	50	215	380	545	710	
310,000	FREE	FREE	FREE	FREE	60	225	390	555	720	885	
305,000	FREE	FREE	FREE	70	235	400	565	730	895	1,060	
300,000	FREE	FREE	80	245	410	575	740	905	1,070	1,235	
295,000	FREE	90	255	420	585	750	915	1,080	1,245	1,410	
290,000	100	265	430	595	760	925	1,090	1,255	1,420	1,585	
285,000	275	440	605	770	935	1,100	1,265	1,430	1,595	1,760	
280,000	450	615	780	945	1,110	1,275	1,440	1,605	1,770	1,935	
275,000	625	790	955	1,120	1,285	1,450	1,615	1,780	1,945	2,110	
270,000	800	965	1,130	1,295	1,460	1,625	1,790	1,955	2,120	2,285	
265,000	975	1,140	1,305	1,470	1,635	1,800	1,965	2,130	2,295	2,460	
260,000	1,150	1,315	1,480	1,645	1,810	1,975	2,140	2,305	2,470	2,635	
255,000	1,325	1,490	1,655	1,820	1,985	2,150	2,315	2,480	2,645	2,810	
250,000	1,500	1,665	1,830	1,995	2,160	2,325	2,490	2,655	2,820	2,985	
245,000	1,675	1,840	2,005	2,170	2,335	2,500	2,665	2,830	2,995	3,160	
240,000	1,850	2,015	2,180	2,345	2,510	2,675	2,840	3,005	3,170	3,335	
235,000	2,025	2,190	2,355	2,520	2,685	2,850	3,015	3,180	3,345	3,510	
230,000	2,200	2,365	2,530	2,695	2,860	3,025	3,190	3,355	3,520	3,685	
225,000	2,375	2,540	2,705	2,870	3,035	3,200	3,365	3,530	3,695	3,860	
220,000	2,550	2,715	2,880	3,045	3,210	3,375	3,540	3,705	3,870	4,035	
215,000	2,725	2,890	3,055	3,220	3,385	3,550	3,715	3,880	4,045	4,210	
210,000	2,900	3,065	3,230	3,395	3,560	3,725	3,890	4,055	4,220	4,385	
205,000	3,075	3,240	3,405	3,570	3,735	3,900	4,065	4,230	4,395	4,560	
200,000	3,250	3,415	3,580	3,745	3,910	4,075	4,240	4,405	4,570	4,735	
195,000	3,425	3,590	3,755	3,920	4,085	4,250	4,415	4,580	4,745	4,910	
190,000	3,600	3,765	3,930	4,095	4,260	4,425	4,590	4,755	4,920	5,085	
185,000	3,775	3,940	4,105	4,270	4,435	4,600	4,765	4,930	5,095	5,260	
180,000	3,950	4,115	4,280	4,445	4,610	4,775	4,940	5,105	5,270	5,435	
175,000	4,125	4,290	4,455	4,620	4,785	4,950	5,115	5,280	5,445	5,610	
170,000	4,300	4,465	4,630	4,795	4,960	5,125	5,290	5,455	5,620	5,785	
165,000	4,475	4,640	4,805	4,970	5,135	5,300	5,465	5,630	5,795	5,960	
160,000	4,650	4,815	4,980	5,145	5,310	5,475	5,640	5,805	5,970	6,135	
155,000	4,825	4,990	5,155	5,320	5,485	5,650	5,815	5,980	6,145	6,310	
150,000	5,000	5,165	5,330	5,495	5,660	5,825	5,990	6,155	6,320	6,485	
145,000	5,175	5,340	5,505	5,670	5,835	6,000	6,165	6,330	6,495	6,660	
140,000	5,350	5,515	5,680	5,845	6,010	6,175	6,340	6,505	6,670	6,835	
135,000	5,525	5,690	5,855	6,020	6,185	6,350	6,515	6,680	6,845	7,010	
130,000	5,700	5,865	6,030	6,195	6,360	6,525	6,690	6,855	7,020	7,185	
125,000	5,875	6,040	6,205	6,370	6,535	6,700	6,865	7,030	7,195	7,360	
120,000	6,050	6,215	6,380	6,545	6,710	6,875	7,040	7,205	7,370	7,535	
115,000	6,225	6,390	6,555	6,720	6,885	7,050	7,215	7,380	7,545	7,710	
110,000	6,400	6,565	6,730	6,895	7,060	7,225	7,390	7,555	7,720	7,885	
105,000	6,575	6,740	6,905	7,070	7,235	7,400	7,565	7,730	7,895	8,060	
100,000	6,750	6,915	7,080	7,245	7,410	7,575	7,740	7,905	8,070	8,235	

Increase in Property/Casualty Premium	Buy-in Amount
575,000	FREE
570,000	175
565,000	350
560,000	525
555,000	700
550,000	875
545,000	1,050
540,000	1,225
535,000	1,400
530,000	1,575
525,000	1,750
520,000	1,925
515,000	2,100
510,000	2,275
505,000	2,450
500,000	2,625
495,000	2,800
490,000	2,975
485,000	3,150
480,000	3,325
475,000	3,500
470,000	3,675
465,000	3,850
460,000	4,025
455,000	4,200
450,000	4,375
445,000	4,550
440,000	4,725
435,000	4,900
430,000	5,075
425,000	5,250
420,000	5,425
415,000	5,600
410,000	5,775
405,000	5,950
400,000	6,125
395,000	6,300
390,000	6,475
385,000	6,650
380,000	6,825
375,000	7,000
370,000	7,175
365,000	7,350
360,000	7,525
355,000	7,700
350,000	7,875
345,000	8,050
340,000	8,225
full cost	8,400

Note: Every \$5,000 in P&C growth will reduce the buy-in by \$175. Every \$2,000 in first-year Life Commission Credit will reduce the buy-in by \$165.

Note: Every \$5,000 in P&C growth will reduce the buy-in by \$175.