

Life Qualification Buy-in Charts

P&C Only Qualification Buy-in Charts

Increase in Property/Casualty Premium	First-Year Life Company Policies and Commission Credit Per Couple										
	12 Policies \$20,000	12 Policies \$18,000	12 Policies \$16,000	12 Policies \$14,000	12 Policies \$12,000	12 Policies \$10,000	12 Policies \$8,000	12 Policies \$6,000	12 Policies \$4,000	12 Policies \$2,000	
500,000	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	
495,000	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	10	
490,000	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	20	185	
485,000	FREE	FREE	FREE	FREE	FREE	FREE	FREE	30	195	360	
480,000	FREE	FREE	FREE	FREE	FREE	FREE	40	205	370	535	
475,000	FREE	FREE	FREE	FREE	FREE	50	215	380	545	710	
470,000	FREE	FREE	FREE	FREE	60	225	390	555	720	885	
465,000	FREE	FREE	FREE	70	235	400	565	730	895	1,060	
460,000	FREE	FREE	80	245	410	575	740	905	1,070	1,235	
455,000	FREE	90	255	420	585	750	915	1,080	1,245	1,410	
450,000	100	265	430	595	760	925	1,090	1,255	1,420	1,585	
445,000	275	440	605	770	935	1,100	1,265	1,430	1,595	1,760	
440,000	450	615	780	945	1,110	1,275	1,440	1,605	1,770	1,935	
435,000	625	790	955	1,120	1,285	1,450	1,615	1,780	1,945	2,110	
430,000	800	965	1,130	1,295	1,460	1,625	1,790	1,955	2,120	2,285	
425,000	975	1,140	1,305	1,470	1,635	1,800	1,965	2,130	2,295	2,460	
420,000	1,150	1,315	1,480	1,645	1,810	1,975	2,140	2,305	2,470	2,635	
415,000	1,325	1,490	1,655	1,820	1,985	2,150	2,315	2,480	2,645	2,810	
410,000	1,500	1,665	1,830	1,995	2,160	2,325	2,490	2,655	2,820	2,985	
405,000	1,675	1,840	2,005	2,170	2,335	2,500	2,665	2,830	2,995	3,160	
400,000	1,850	2,015	2,180	2,345	2,510	2,675	2,840	3,005	3,170	3,335	
395,000	2,025	2,190	2,355	2,520	2,685	2,850	3,015	3,180	3,345	3,510	
390,000	2,200	2,365	2,530	2,695	2,860	3,025	3,190	3,355	3,520	3,685	
385,000	2,375	2,540	2,705	2,870	3,035	3,200	3,365	3,530	3,695	3,860	
380,000	2,550	2,715	2,880	3,045	3,210	3,375	3,540	3,705	3,870	4,035	
375,000	2,725	2,890	3,055	3,220	3,385	3,550	3,715	3,880	4,045	4,210	
370,000	2,900	3,065	3,230	3,395	3,560	3,725	3,890	4,055	4,220	4,385	
365,000	3,075	3,240	3,405	3,570	3,735	3,900	4,065	4,230	4,395	4,560	
360,000	3,250	3,415	3,580	3,745	3,910	4,075	4,240	4,405	4,570	4,735	
355,000	3,425	3,590	3,755	3,920	4,085	4,250	4,415	4,580	4,745	4,910	
350,000	3,600	3,765	3,930	4,095	4,260	4,425	4,590	4,755	4,920	5,085	
345,000	3,775	3,940	4,105	4,270	4,435	4,600	4,765	4,930	5,095	5,260	
340,000	3,950	4,115	4,280	4,445	4,610	4,775	4,940	5,105	5,270	5,435	
335,000	4,125	4,290	4,455	4,620	4,785	4,950	5,115	5,280	5,445	5,610	
330,000	4,300	4,465	4,630	4,795	4,960	5,125	5,290	5,455	5,620	5,785	
325,000	4,475	4,640	4,805	4,970	5,135	5,300	5,465	5,630	5,795	5,960	
320,000	4,650	4,815	4,980	5,145	5,310	5,475	5,640	5,805	5,970	6,135	
315,000	4,825	4,990	5,155	5,320	5,485	5,650	5,815	5,980	6,145	6,310	
310,000	5,000	5,165	5,330	5,495	5,660	5,825	5,990	6,155	6,320	6,485	
305,000	5,175	5,340	5,505	5,670	5,835	6,000	6,165	6,330	6,495	6,660	
300,000	5,350	5,515	5,680	5,845	6,010	6,175	6,340	6,505	6,670	6,835	
295,000	5,525	5,690	5,855	6,020	6,185	6,350	6,515	6,680	6,845	7,010	
290,000	5,700	5,865	6,030	6,195	6,360	6,525	6,690	6,855	7,020	7,185	
285,000	5,875	6,040	6,205	6,370	6,535	6,700	6,865	7,030	7,195	7,360	
280,000	6,050	6,215	6,380	6,545	6,710	6,875	7,040	7,205	7,370	7,535	
275,000	6,225	6,390	6,555	6,720	6,885	7,050	7,215	7,380	7,545	7,710	
270,000	6,400	6,565	6,730	6,895	7,060	7,225	7,390	7,555	7,720	7,885	
265,000	6,575	6,740	6,905	7,070	7,235	7,400	7,565	7,730	7,895	8,060	
260,000	6,750	6,915	7,080	7,245	7,410	7,575	7,740	7,905	8,070	8,235	
255,000	6,925	7,090	7,255	7,420	7,585	7,750	7,915	8,080	8,245	8,410	
250,000	7,100	7,265	7,430	7,595	7,760	7,925	8,090	8,255	8,420	8,585	
245,000	7,275	7,440	7,605	7,770	7,935	8,100	8,265	8,430	8,595	8,760	
240,000	7,450	7,615	7,780	7,945	8,110	8,275	8,440	8,605	8,770	8,935	
235,000	7,625	7,790	7,955	8,120	8,285	8,450	8,615	8,780	8,945	9,110	
230,000	7,800	7,965	8,130	8,295	8,460	8,625	8,790	8,955	9,120	9,285	
225,000	7,975	8,140	8,305	8,470	8,635	8,800	8,965	9,130	9,295	9,460	
220,000	8,150	8,315	8,480	8,645	8,810	8,975	9,140	9,305	9,470	9,635	
215,000	8,325	8,490	8,655	8,820	8,985	9,150	9,315	9,480	9,645	9,810	
210,000	8,500	8,665	8,830	8,995	9,160	9,325	9,490	9,655	9,820	9,985	
205,000	8,675	8,840	9,005	9,170	9,335	9,500	9,665	9,830	9,995	10,160	
200,000	8,850	9,015	9,180	9,345	9,510	9,675	9,840	10,005	10,170	10,335	
195,000	9,025	9,190	9,355	9,520	9,685	9,850	10,015	10,180	10,345	10,510	
190,000	9,200	9,365	9,530	9,695	9,860	10,025	10,190	10,355	10,520	10,685	
185,000	9,375	9,540	9,705	9,870	10,035	10,200	10,365	10,530	10,695	10,860	
180,000	9,550	9,715	9,880	10,045	10,210	10,375	10,540	10,705	10,870	11,035	
175,000	9,725	9,890	10,055	10,220	10,385	10,550	10,715	10,880	11,045	11,210	
170,000	9,900	10,065	10,230	10,395	10,560	10,725	10,890	11,055	11,220	11,385	
165,000	10,075	10,240	10,405	10,570	10,735	10,900	11,065	11,230	11,395	11,560	
160,000	10,250	10,415	10,580	10,745	10,910	11,075	11,240	11,405	11,570	11,735	
155,000	10,425	10,590	10,755	10,920	11,085	11,250	11,415	11,580	11,745	11,910	
150,000	10,600	10,765	10,930	11,095	11,260	11,425	11,590	11,755	11,920	12,085	
145,000	10,775	10,940	11,105	11,270	11,435	11,600	11,765	11,930	12,095	12,260	
140,000	10,950	11,115	11,280	11,445	11,610	11,775	11,940	12,105	12,270	12,435	
135,000	11,125	11,290	11,455	11,620	11,785	11,950	12,115	12,280	12,445	12,610	
130,000	11,300	11,465	11,630	11,795	11,960	12,125	12,290	12,455	12,620	12,785	
125,000	11,475	11,640	11,805	11,970	12,135	12,300	12,465	12,630	12,795	12,960	
120,000	11,650	11,815	11,980	12,145	12,310	12,475	12,640	12,805	12,970	13,135	
115,000	11,825	11,990	12,155	12,320	12,485	12,650	12,815	12,980	13,145	13,310	
110,000	12,000	12,165	12,330	12,495	12,660	12,825	12,990	13,155	13,320	13,485	
105,000	12,175	12,340	12,505	12,670	12,835	13,000	13,165	13,330	13,495	13,660	
100,000	12,350	12,515	12,680	12,845	13,010	13,175	13,340	13,505	13,670	13,835	

Increase in Property/Casualty Premium	Buy-in Amount
895,000	FREE
890,000	175
885,000	350
880,000	525
875,000	700
870,000	875
865,000	1,050
860,000	1,225
855,000	1,400
850,000	1,575
845,000	1,750
840,000	1,925
835,000	2,100
830,000	2,275
825,000	2,450
820,000	2,625
815,000	2,800
810,000	2,975
805,000	3,150
800,000	3,325
795,000	3,500
790,000	3,675
785,000	3,850
780,000	4,025
775,000	4,200
770,000	4,375
765,000	4,550
760,000	4,725
755,000	4,900
750,000	5,075
745,000	5,250
740,000	5,425
735,000	5,600
730,000	5,775
725,000	5,950
720,000	6,125
715,000	6,300
710,000	6,475
705,000	6,650
700,000	6,825
695,000	7,000
690,000	7,175
685,000	7,350
680,000	7,525
675,000	7,700
670,000	7,875
665,000	8,050
660,000	8,225
655,000	8,400
650,000	8,575
645,000	8,750
640,000	8,925
635,000	9,100
630,000	9,275
625,000	9,450
620,000	9,625
615,000	9,800
610,000	9,975
605,000	10,150
600,000	10,325
595,000	10,500
590,000	10,675
585,000	10,850
580,000	11,025
575,000	11,200
570,000	11,375
565,000	11,550
560,000	11,725
555,000	11,900
550,000	12,075
545,000	12,250
540,000	12,425
535,000	12,600
530,000	12,775
525,000	12,950
520,000	13,125
515,000	13,300
510,000	13,475
505,000	13,650
500,000	13,825
full cost	14,000

Note: Every \$5,000 in P&C growth will reduce the buy-in by \$175. Every \$2,000 in first-year Life Commission Credit will reduce the buy-in by \$165.

Note: Every \$5,000 in P&C growth will reduce the buy-in by \$175.