

Life/P&C Qualification Buy-in Charts

P&C Only Qualification Buy-in Charts

Increase in Property/Casualty Premium	First-Year Life Company Policies and Commission Credit Per Couple										
	12 Policies \$20,000	12 Policies \$18,000	12 Policies \$16,000	12 Policies \$14,000	12 Policies \$12,000	12 Policies \$10,000	12 Policies \$8,000	12 Policies \$6,000	12 Policies \$4,000	12 Policies \$2,000	
391,000	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	
385,500	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	50	
380,000	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	110	275	
374,500	FREE	FREE	FREE	FREE	FREE	FREE	5	170	335	500	
369,000	FREE	FREE	FREE	FREE	FREE	65	230	395	560	725	
363,500	FREE	FREE	FREE	FREE	125	290	455	620	785	950	
358,000	FREE	FREE	20	185	350	515	680	845	1,010	1,175	
352,500	FREE	80	245	410	575	740	905	1,070	1,235	1,400	
347,000	140	305	470	635	800	965	1,130	1,295	1,460	1,625	
341,500	365	530	695	860	1,025	1,190	1,355	1,520	1,685	1,850	
336,000	590	755	920	1,085	1,250	1,415	1,580	1,745	1,910	2,075	
330,500	815	980	1,145	1,310	1,475	1,640	1,805	1,970	2,135	2,300	
325,000	1,040	1,205	1,370	1,535	1,700	1,865	2,030	2,195	2,360	2,525	
319,500	1,265	1,430	1,595	1,760	1,925	2,090	2,255	2,420	2,585	2,750	
314,000	1,490	1,655	1,820	1,985	2,150	2,315	2,480	2,645	2,810	2,975	
308,500	1,715	1,880	2,045	2,210	2,375	2,540	2,705	2,870	3,035	3,200	
303,000	1,940	2,105	2,270	2,435	2,600	2,765	2,930	3,095	3,260	3,425	
297,500	2,165	2,330	2,495	2,660	2,825	2,990	3,155	3,320	3,485	3,650	
292,000	2,390	2,555	2,720	2,885	3,050	3,215	3,380	3,545	3,710	3,875	
286,500	2,615	2,780	2,945	3,110	3,275	3,440	3,605	3,770	3,935	4,100	
281,000	2,840	3,005	3,170	3,335	3,500	3,665	3,830	3,995	4,160	4,325	
275,500	3,065	3,230	3,395	3,560	3,725	3,890	4,055	4,220	4,385	4,550	
270,000	3,290	3,455	3,620	3,785	3,950	4,115	4,280	4,445	4,610	4,775	
264,500	3,515	3,680	3,845	4,010	4,175	4,340	4,505	4,670	4,835	5,000	
259,000	3,740	3,905	4,070	4,235	4,400	4,565	4,730	4,895	5,060	5,225	
253,500	3,965	4,130	4,295	4,460	4,625	4,790	4,955	5,120	5,285	5,450	
248,000	4,190	4,355	4,520	4,685	4,850	5,015	5,180	5,345	5,510	5,675	
242,500	4,415	4,580	4,745	4,910	5,075	5,240	5,405	5,570	5,735	5,900	
237,000	4,640	4,805	4,970	5,135	5,300	5,465	5,630	5,795	5,960	6,125	
231,500	4,865	5,030	5,195	5,360	5,525	5,690	5,855	6,020	6,185	6,350	
226,000	5,090	5,255	5,420	5,585	5,750	5,915	6,080	6,245	6,410	6,575	
220,500	5,315	5,480	5,645	5,810	5,975	6,140	6,305	6,470	6,635	6,800	
215,000	5,540	5,705	5,870	6,035	6,200	6,365	6,530	6,695	6,860	7,025	
209,500	5,765	5,930	6,095	6,260	6,425	6,590	6,755	6,920	7,085	7,250	
204,000	5,990	6,155	6,320	6,485	6,650	6,815	6,980	7,145	7,310	7,475	
198,500	6,215	6,380	6,545	6,710	6,875	7,040	7,205	7,370	7,535	7,700	
193,000	6,440	6,605	6,770	6,935	7,100	7,265	7,430	7,595	7,760	7,925	
187,500	6,665	6,830	6,995	7,160	7,325	7,490	7,655	7,820	7,985	8,150	
182,000	6,890	7,055	7,220	7,385	7,550	7,715	7,880	8,045	8,210	8,375	
176,500	7,115	7,280	7,445	7,610	7,775	7,940	8,105	8,270	8,435	8,600	
171,000	7,340	7,505	7,670	7,835	8,000	8,165	8,330	8,495	8,660	8,825	
165,500	7,565	7,730	7,895	8,060	8,225	8,390	8,555	8,720	8,885	9,050	
160,000	7,790	7,955	8,120	8,285	8,450	8,615	8,780	8,945	9,110	9,275	
154,500	8,015	8,180	8,345	8,510	8,675	8,840	9,005	9,170	9,335	9,500	
149,000	8,240	8,405	8,570	8,735	8,900	9,065	9,230	9,395	9,560	9,725	
143,500	8,465	8,630	8,795	8,960	9,125	9,290	9,455	9,620	9,785	9,950	
138,000	8,690	8,855	9,020	9,185	9,350	9,515	9,680	9,845	10,010	10,175	
132,500	8,915	9,080	9,245	9,410	9,575	9,740	9,905	10,070	10,235	10,400	
127,000	9,140	9,305	9,470	9,635	9,800	9,965	10,130	10,295	10,460	10,625	
121,500	9,365	9,530	9,695	9,860	10,025	10,190	10,355	10,520	10,685	10,850	
116,000	9,590	9,755	9,920	10,085	10,250	10,415	10,580	10,745	10,910	11,075	
110,500	9,815	9,980	10,145	10,310	10,475	10,640	10,805	10,970	11,135	11,300	
105,000	10,040	10,205	10,370	10,535	10,700	10,865	11,030	11,195	11,360	11,525	
99,500	10,265	10,430	10,595	10,760	10,925	11,090	11,255	11,420	11,585	11,750	
94,000	10,490	10,655	10,820	10,985	11,150	11,315	11,480	11,645	11,810	11,975	
88,500	10,715	10,880	11,045	11,210	11,375	11,540	11,705	11,870	12,035	12,200	
83,000	10,940	11,105	11,270	11,435	11,600	11,765	11,930	12,095	12,260	12,425	
77,500	11,165	11,330	11,495	11,660	11,825	11,990	12,155	12,320	12,485	12,650	
72,000	11,390	11,555	11,720	11,885	12,050	12,215	12,380	12,545	12,710	12,875	
66,500	11,615	11,780	11,945	12,110	12,275	12,440	12,605	12,770	12,935	13,100	
61,000	11,840	12,005	12,170	12,335	12,500	12,665	12,830	12,995	13,160	13,325	
55,500	12,065	12,230	12,395	12,560	12,725	12,890	13,055	13,220	13,385	13,550	
50,000	12,290	12,455	12,620	12,785	12,950	13,115	13,280	13,445	13,610	13,775	

Increase in Property/Casualty Premium	Buy-in Amount
900,500	FREE
895,000	175
889,500	350
884,000	525
878,500	700
873,000	875
867,500	1,050
862,000	1,225
856,500	1,400
851,000	1,575
845,500	1,750
840,000	1,925
834,500	2,100
829,000	2,275
823,500	2,450
818,000	2,625
812,500	2,800
807,000	2,975
801,500	3,150
796,000	3,325
790,500	3,500
785,000	3,675
779,500	3,850
774,000	4,025
768,500	4,200
763,000	4,375
757,500	4,550
752,000	4,725
746,500	4,900
741,000	5,075
735,500	5,250
730,000	5,425
724,500	5,600
719,000	5,775
713,500	5,950
708,000	6,125
702,500	6,300
697,000	6,475
691,500	6,650
686,000	6,825
680,500	7,000
675,000	7,175
669,500	7,350
664,000	7,525
658,500	7,700
653,000	7,875
647,500	8,050
642,000	8,225
636,500	8,400
631,000	8,575
625,500	8,750
620,000	8,925
614,500	9,100
609,000	9,275
603,500	9,450
598,000	9,625
592,500	9,800
587,000	9,975
581,500	10,150
576,000	10,325
570,500	10,500
565,000	10,675
559,500	10,850
554,000	11,025
548,500	11,200
543,000	11,375
537,500	11,550
532,000	11,725
526,500	11,900
521,000	12,075
515,500	12,250
510,000	12,425
504,500	12,600
499,000	12,775
493,500	12,950
488,000	13,125
482,500	13,300
477,000	13,475
471,500	13,650
466,000	13,825
full cost	14,000

Note: Every \$5,500 in P&C growth will reduce the buy-in by \$225. Every \$2,000 in first-year Life Commission Credit will reduce the buy-in by \$165.

Note: Every \$5,500 in P&C growth will reduce the buy-in by \$175.